REVENUE BOND

AND

TAX LEASE PROGRAM

APPLICATION

for assistance through

the County of Chautauqua Industrial Development Agency

County of Chautauqua Industrial Development Agency 200 Harrison Street Jamestown, New York 14701

Phone: 716-664-3262

Fax: 716-664-4515

Application for Financial Assistance through the County of Chautauqua Industrial Development Agency

The information listed on this form is necessary to determine the eligibility of the project applicant. Please fill in all blanks, using "NONE" or "NOT APPLICABLE" where necessary. If an estimate is given, put "EST" after the figure. Attach additional sheets if necessary. All information completed with this form will be treated <u>confidentially</u>. This application is <u>only</u> for the purpose of determining whether the applicant is eligible for consideration by the Board of Directors of the County of Chautauqua Industrial Development Agency. Return eight (8) copies of this application to the County of Chautauqua Industrial Development Agency at the address listed on the cover of this document.

PART 1

A. APPLICANT

Federal ID #:

46-0974354

Company Name:

Covenant Manor Apartments, LLC

Office Address:

8111 Rockside Road

Suite 200

Valley View, OH 44125

Telephone:

216.520.1250

Company officer completing this application:

Name:

James Wells

Title:

Senior Project Manager

1. Number of locations of present business facilities:

a. County of Chautauqua: 0

b. New York State: 0

c. Outside New York State: 0

2.	Business Organ	ization (check	appropriate of	categ	gories):		
	Corporation	\boxtimes	Partnership	p			
	Sole Proprietors	ship 🗌	Subchapte	r S			
	Other (Specify)						
3.	Is business publ	icly or private	ely held? 🔲 F	Publi	c 🔀 P	riva	te
4.	List principal st	ockholders an	d percentage	of o	wnership	if a	pplicable:
	<u>Name</u>		Percentage		<u>H</u>	Iom	e Address
	Covenant Manor Apartments, LLC (Owner)		100%		S	uite	Rockside Road 200 y View, OH 44125
5.	Is the business a surprise organization?	ubsidiary of, o	or affiliated di	rectl	y or indi	rect	y with any other
	⊠Yes □No If organization(s) on			p an	d name a	nd a	ddress of the related
	Yes, please see pu	rchaser's resu	me. Attachm	ent	<u>1</u>		
6.	Complete the fo	llowing infor	mation:	Soc	ial Securi	itv	Other Principal
<u>Officers</u>	<u>Name</u>	Address			nber	— —	Business Affiliations
Principal of Covenant	Frank T. Sinito	8111 Rock Suite 200	side Road				MHD
Manor Apartn	nents, LLC	Valley Vie	ew, OH 44125				
B. Refe	rences (these will be	contacted):					
1.	Banking (List names	of banks, acc	ount officers	addr	ess and to	elep	hone number): DONNA
	The principal of the management compa					he p	rincipal of the proposed
			n, Vice Presid	ent			
	TriState Capital Ban 200 Public Square, S Cleveland, OH 4411	Suite 4020					

Contact:

Trent L. Meteer, Senior Vice President

Phone:

216-575-4006

2. Business Suppliers (List three largest accounts – names, addresses, telephone numbers, and list suppliers' terms of sale):

N/A

3. Major customers (List three largest – names, addresses, telephone numbers, and show percentage (%) of gross business obtained from each):

Individual tenants would serve as major "customers" – each lease is individual.

4. What are your terms of sale?

Our terms of sale are in the form of the attached Purchase and Sale Agreement. <u>Attachment 2</u>

5. Current Landlord (List name, address and telephone number):

Designated representative of the Current Owner of Covenant Manor Apartments
Pastor Rick Miller
Covenant Manor Apartments
23 West Third Street
Jamestown, NY 14701

6. Legal Counsel (List name, address and telephone number):

Legal Counsel for the Current Owner of Covenant Manor Apartments Dana Lundberg, Esq. Lundberg Law Offices 202 West Forth Street Jamestown, NY 14702

C. Business Description

1. Describe type of business:

Covenant Manor Apartments, LLC can be categorized as a Rental Real Estate business.

2. Describe the principal products and services:

Covenant Manor Apartments, LLC is an affiliate of Millennia Housing Companies. Our mission is to provide the highest quality of standards in the management, operation and development of affordable rental housing.

3. Describe the market(s) served:

The market served is the greater Jamestown area, located in the County of Chautauqua.

D. Present Location

- 1. If you rent:
 - a. What is the present annual rent (state whether firm has a gross or net lease): N/A
 - b. When does the lease expire? N/A
- 2. If you own:
 - a. What is the current annual mortgage payment?

Upon closing of the purchase of Covenant Manor Apartments, the annual mortgage payment would be approximately \$161,198 annually.

b. When does the mortgage terminate?

The mortgage will terminate 10 years subsequent to execution of the note.

3. Describe present location (include square footage, number of buildings, number of floors, etc.)

Covenant Manor is located at 23 West Third Street in the Central Business District of the City of Jamestown, New York. Jamestown, with a population of approximately 29,355, is located in the southern part of Chautauqua County which is the southwestern corner of New York State.

Covenant Manor's eight story building fronts on West Third Street with one side on Cherry Street. The building is sited on and occupies most of a 120' x 175' parcel. Covenant Manor also owns a 35' x 60' contiguous parcel at the back of the building which provides service and public accessibility to the building's basement level, and a 39' x 101' parcel one block away at 107 West Second Street, which provides about 18 parking spaces for tenants and/or visitors.

- 4. List the current annual taxes by respective taxing jurisdictions:
 - a. Building(s):
 - b. Land:

According to the Chautauqua County Auditor's office the current annual taxes for both the building and land is \$19,256.

E. Previous Financial Activities

1. What were your company's estimated capital expenditures in Chautauqua County, New York, during the past three (3) years? (Specify by place, year and amount.)

None

2. Has your company ever been a recipient of funds obtained through tax-exempt or taxable bonds? ⊠Yes ☐No If "Yes" give details below:

A listing of affiliates that have received funds obtained though tax-exempt bond financing is attached hereto as Attachment 3.

3. Describe your company's effort to secure assistance or financing in the County of Chautauqua, or any other area, on a separate sheet.

This is the only formal application to secure financing in the County of Chautauqua. The permanent financing for the acquisition of Covenant Manor Apartments is private debt placed with a lending institution.

F. Types of Financial Assistance Requested

(Cross out those which are <u>not</u> applicable.)

- 1. Industrial Development Revenue Bonds
 - A. Tax Exempt
 - B. Taxable
- 2. Tax Lease
- 3. Other loan(s). Describe:

We are requesting a real estate tax abatement and mortgage recording tax exemption.

Part 2

A. Describe the Project

(Include a general, functional description and prospective location.)

Overview

Covenant Manor is an existing eight-story, rental community located in the Central Business District of the city of Jamestown, New York. Constructed in 1912, the building once operated as the Samuel Hotel. Currently, Covenant Manor is an independent living, HUD-subsidized apartment building for low to moderate income seniors, 62 years or older. The 88-unit apartment building was acquired in the late 1970's by the current owner.

In January 2002, the property's mortgage was restructured by HUD's Office of Multifamily Housing Assistance Restructuring (OMHAR). As a product of that restructuring, the original mortgage was prepaid, and the property is now subject to an FHA insured first mortgage and a HUD second mortgage. The anticipated transfer to a new owner will allow the existing owner to retire the mortgages. The parties expect to close on the property with new financing in December 2012. Financing must meet the approval of HUD in order for the property transfer to occur.

B. Reasons for Project

1. Briefly describe the reasons why this project is necessary and what effect it will have on your business:

Covenant Manor Apartments consists of 88 units of affordable housing for senior individuals. The apartment complex is currently occupied and its residents depend on a committed owner to maintain their homes as safe, decent and affordable housing. In order for a new committed owner, Covenant Manor Apartments, LLC, to acquire and preserve the property, the tax lease program assistance application would need to be approved so that adequate funds are available for the proposed long-term preservation of the property.

It is the intent of the purchaser, Covenant Manor Apartments, LLC to complete a significant rehabilitation of the apartment community. The rehabilitation plan calls for the use of housing credits which will bring federal resources to Jamestown and employment to local workers. The plan includes a construction budget in excess of \$3 million consisting of significant upgrades to the retail space. It is the intent that the rehabilitation will bring new business to the City and encourage economic growth. The planned rehabilitation will not only preserve but enhance Covenant Manor Apartments.

The purchaser needs to acquire the apartment community and improve operations prior to applying for the financing required to rehabilitate the community. The property has not been fully occupied and the expenses have been such that it is not possible to obtain the required financing. It is our belief that our experienced management company will lower the vacancy at Covenant Manor Apartments bringing additional residents and commercial tenants to the property. Additionally, the increased residents will support the economic growth and renaissance of downtown Jamestown. We are also very confident we can reduce the operating expenses which will enable the property to obtain financing for the rehabilitation.

2. If your business is unable to arrange suitable financing for this project, what will be the impact on your company and the County of Chautauqua? Would your company proceed with the project without Agency assistance and / or financing? Describe in detail:

If we are unable to obtain suitable financing and the real estate tax abatement for this project, Covenant Manor Investment, LLC will not acquire the property.

C.	Тур	of Pı	oject			
	1.	Chec	ck category which be	st describes your	project:	
		☐ Iı	Manufacturing adustrial Assembly Lesearch	☐ Warehousin ☐ Pollution Co ☐ Other (Special Multifamily Res	ontrol ify)	state
	2.	If po	llution control, check	appropriate iter	ns below: -	N/A
		□ v	.ir Vater .ir/Water	☐ Noise ☐ Solid Waste ☐ Other (Speci	ify)	
D.	Prop	osed]	Location			
	1.	Does	the project consist of	f (check appropr	riate categor	ries):
		a.	Construction of a n	ew building	Yes	⊠ No
		b.	Renovations to an ebuilding	existing	Yes	⊠ No
		c.	Construction of an to an existing build		Yes	⊠ No
		d.	Acquisition of an exbuilding	xisting	⊠ Yes	□No
						a photograph and indicate if it is in operation, describe present products.
			ently, the property is chment 4	in operation as a	n apartmen	t building. Photographs are attached.
			costs or orders made rate sheet. Attachmer		the project	, at the date of this application, on a
	2.	floor				uding square footage, number of r expansion of existing plant, attach
						Jamestown, New York and consists to the building, a contiguous lot

tenant and visitor parking for approximately 18 cars.

provides service access to the back of the building as well as access to a section of the basement. A block away is a 39' x 101' lot, included with the property, which provides

3.	List the present owner of the project site and the owner's name, address, and phone number (If currently owned by the applicant, indicate date of purchase, reason for purchase and current use of the site):
	Designated representative of the Current Owner of Covenant Manor Apartments Pastor Rick Miller Covenant Manor Apartments 23 West Third Street Jamestown, NY
4.	Does the project site currently have existing occupant(s)? ☑ Yes ☐ No
	If "Yes", list all lessees, the amount of space occupied by each, and the date of termination of such leases on a separate sheet.
	Individual leases are not attached. Copies of all commercial leases, however, are attached hereto. <u>Attachment 6</u>
5.	Is there a relationship legally or by virtue of common control between the applicant or present owner? Yes No
	If "Yes", provide details on a separate sheet.
6.	Does the Company have an option to purchase the project site or has a contract of sale beer executed for such purchase? (If so, attach particulars.) Yes No
7.	Has the Company placed any purchase orders or entered into any other agreements or contracts with respect to proposed project costs? (If so, attach particulars.) ☐ Yes ☑ No
Loca	ion Maintenance Costs
1.	What are the real estate taxes on the land and the building? (If current rate is not available, give assessed value for each and so state.)
	Land \$
	Building \$
	According to the Chautauqua County Auditor's office the current annual taxes for both the building and land is \$19,256.
2.	What is the estimated useful life of the:
	a. Facility – 40 Years
	b. Equipment – 15 Years

E.

3.	Is pr	oposed Project site s	served by:		
	a.	Transportation	☐ Rail ☐ Water	Truck	Air
	b.	Utilities	✓ Sewer✓ Electric	⊠ Water Power	⊠ Gas
Emp	oloymo	ent			
1.	Emp and a	an estimate of such	ime, if Compa employment a	any is now in e t the proposed	xistence within Chautauqua County location at the end of one and two
			Present	First Year	Second Year
	Full	Time	\$85,485	\$88,050	\$90,691
	Part	Time*			
	Seas	onal*			
		imate percent that to king time %.	otal part time o	or seasonal wo	king time bears to total annual full
	Tota	1 \$			
2.	Estir	nate the annual pays	roll:		
	At p	resent \$ 85,485			
	In or	ne year \$ 88,050			
Proj	ject Co	osts			
1.	List (The	the costs necessary project costs should	for the construded include	ıction, acquisit working capita	ion or renovation of the project. I needs or moving expenses.)
	Desc	cription		<u>Amount</u>	
	Lanc	d		\$ 254,876	
	Buil	ding(s)		\$ 2,293,883	
	Reno	ovation		\$0	
		hinery and Equipmonon not include furnitur		\$0	

F.

G.

Installation

\$0

(G. Continued)

Agency Administrative Fee	<u>\$0</u>
Subtotal	\$2,716,048
Survey & engineering fees	\$16,500
Environmental fees	\$23,000
Legal fees	\$35,000
Organizational fees	\$ 3,000
Title charges/transfer taxes etc.	\$61,089
Other (specify)	
Contingency	\$7,500
Underwriting fee	\$5,000
Loan fees	\$16,200
Financial Charges (specify)	
your own counsel fees)	\$0
Fees (Do <u>not</u> include	

2. What is the amount of funds and term requested for financing through the County of Chautauqua Industrial Development Agency?

\$2,716,048

\$ 0 40 Years

Total Project Cost

H. Project Schedule

- 1. Indicate the estimated days for:
 - a. Financing of the project 1
 - b. Commence of construction 0
 - c. Completion of construction 0
- 2. List the date(s) and in what amount(s) the estimated funds will be required:

The abatement will need to be effective beginning January 1, 2013

I. Other Agency Involvement

1.	Have you contacted any other governmental agency in reference to this project? ☐ Yes ☐ No
	If "Yes", please indicate the agency and the nature of the inquiry below:
	We have contacted the US Department of Housing and Urban Development to seek assignment of the HAP Contract to the new owner.
2.	Have you contacted any financing institutions or other industrial development agencies in New York State, or elsewhere, for financial assistance in reference to this project or one of a similar nature? ☐ Yes ☒ No
	If "Yes", please indicate below the institution and / or agency and the present status of the inquiry:

J. Financial Information (attach the following)

1. Certified financial statements for the last three (3) fiscal years. Attachment 7

For Industrial Development Bonds (IDB) complete Questions 2, 3 & 4.

- 2. Pro forma sheet as at start of operations at project site. Not applicable
- 3. Project profit and loss statements for first two (2) years of operation at projected site. Not applicable
- 4. Projected "cash flow" statement, by quarters, for first year of operation at project site. Not applicable

Certification

Frank T. Sinito (Name of chief executive officer of company submitting application)

deposed and says that he/she is the <u>President</u> (Title)

of <u>Cedar Valley Apartments Investment, LLC</u>, sole member of Covenant Manor Apartments, LLC (Company name)

of the corporation named in attached application; that he has read the foregoing application and attachments and knows the contents thereof; that the same is true to his knowledge, contains no information or date that is false or incorrect and is truly descriptive of the project which is intended as security for the requested financing.

Deponent further says the reason for this verification is made by the deponent and not by <u>Cedar Valley Apartments Investment, LLC</u> sole member of Covenant Manor Apartments, LLC (Company name)

is because the said company is a corporation. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge, are investigations which deponent has caused to be made concerning the subject matter of this application as well as information required by deponent in the course of his duties as an officer of and from the books and papers of said corporation.

As an officer of said corporation (hereinafter referred to as the "applicant") deponent acknowledges and agrees that applicant shall be and is responsible for all costs incurred by the non-profit County of Chautauqua Industrial Development Agency (hereinafter referred to as the "Agency") acting in connection with the attendant negotiations and ultimately the closing of the project and (or) financing. If, for any reason whatsoever, the applicant fails to conclude or consummate necessary negotiations or fails to act within a reasonable or specified period of time to take reasonable, proper, or requested action or withdraws, abandons, cancels, or neglects the application, then upon presentation of invoice, applicant shall pay to the Agency, its agents or assigns all actual costs involved in conduct of the application and the drafting of documents up to that date and time, including fees of counsel for the Agency.

The costs incurred by the Agency and paid by the applicant, including the Agency's counsel's fees and the administrative fee, may be considered as a cost of the project and included as part of any resultant bond issue, subject to the limitations imposed by law.

Notary

Sworn to before me this

26 day of October, 20/2

VALERIE GARRITY Motary Public, State of Ohio Recorded in Cuyahoga Cty. My Commission Expires
December 28, 2013

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Project Applicants

FROM:

County of Chautauqua Industrial Development Agency

RE:

Cost/Benefit Analysis Questionnaire

In order for the County of Chautauqua Industrial Development Agency (the "Agency") to prepare a Cost/Benefit Analysis for a proposed project (the "Project"), the Applicant must answer the questions contained in this Project Questionnaire (the "Questionnaire") and complete the attached Schedules. This Questionnaire and the attached Schedule will provide information regarding various aspects of the Project, and the costs and benefits associated therewith.

Since we need this Questionnaire to be completed before we can finalize the Cost/Benefit Analysis, please complete this Questionnaire and forward it to us at your earliest convenience.

PROJECT QUESTIONNAIRE

1. Name of Project Beneficiary ("Company"):	Covenant Manor Apartments, LLC
2. Brief Identification of the Project:	Covenant Manor Apartments 23 West Third Street Jamestown, NY 14701
3. Estimated Amount of Project Benefits Sought:	
A. Amount of Bonds Sought:	\$ <u>N/A</u>
B. Value of Sales Tax Exemption Sought	\$ <u>N/A</u>
C. Value of Real Property Tax Exemption Sought	\$ <u>819,000</u>
D. Value of Mortgage Recording Tax Exemption Sought	\$ <u>28,750</u>

PROJECTED PROJECT INVESTMENT

A.	Land-Related Costs	
1.	Land acquisition	\$254,876
2.	Site preparation	\$
3.	Landscaping	\$

4.	Utilities and infrastructure development	\$
5.	Access roads and parking development	\$
6.	Other land-related costs (describe)	\$
В.	Building-Related Costs	
1.	Acquisition of existing structures	\$2,293,883
2.	Renovation of existing structures	\$
3.	New construction costs	\$
4.	Electrical systems	\$
5.	Heating, ventilation and air conditioning	\$
6.	Plumbing	\$
7.	Other building-related costs (describe)	\$
C.	Machinery and Equipment Costs	
1.	Production and process equipment	\$
2.	Packaging equipment	\$
3.	Warehousing equipment	\$
4.	Installation costs for various equipment	\$
5.	Other equipment-related costs (describe)	\$
D.	Furniture and Fixture Costs	
1.	Office furniture	\$
2.	Office equipment	\$
3.	Computers	\$
4.	Other furniture-related costs (describe)	\$
Ε.	Working Capital Costs	
1.	Operation costs	\$
2.	Production costs	\$
3.	Raw materials	\$
4.	Debt service	\$
5.	Relocation costs	\$
6.	Skills training	\$
7.	Other working capital-related costs (describe)	\$

F. Professional Service Costs	
 Architecture and engineering 	\$
2. Accounting/legal	<u>\$35,000</u>
3. Other service-related costs (describe)	\$
Title charges/transfer taxes etc.	<u>\$61,089</u>
G. Other Costs	
Loan fees	\$16,200
Underwriting fee	\$5,000
Contingency	\$7,500
Organizational fees	\$3,000
Environmental fees	\$23,000
Survey & engineering fees	<u>\$16,500</u>
H. Summary of Expenditures	
1. Total Land Related Costs	\$254,876
2. Total Building Related Costs	\$2,293,883
3. Total Machinery and Equipment Costs	\$
4. Total Furniture and Fixture Costs	\$
5. Total Working Capital Costs	\$
6. Total Professional Service Costs	\$96,089
7. Total Other Costs	<u>\$115,789</u>

PROJECTED CONSTRUCTION EMPLOYMENT IMPACT

I. Please provide estimates of total construction jobs at the Project:

Year	Construction Jobs (Annual wages and benefits \$40,000 and under)	Construction Jobs (Annual wages and benefits over \$40,000)
Current Year	\$ <u>N/A</u>	\$ <u>N/A</u>
Year 1	\$ <u>N/A</u>	\$ <u>N/A</u>
Year 2	\$ <u>N/A</u>	\$ <u>N/A</u>
Year 3	\$ <u>N/A</u>	\$ <u>N/A</u>
Year 4	\$ <u>N/A</u>	\$ <u>N/A</u>
Year 5	\$ <u>N/A</u>	\$ <u>N/A</u>

II. Please provide estimates of total annual wages and benefits of total construction jobs at the Project:

Year	Total Annual Wages and Benefits	Estimated Additional NYS Income Tax	
Current Year	\$ <u>N/A</u>	\$ <u>N/A</u>	
Year 1	\$ <u>N/A</u>	\$ <u>N/A</u>	
Year 2	\$ <u>N/A</u>	\$ <u>N/A</u>	
Year 3	\$ <u>N/A</u>	\$ <u>N/A</u>	
Year 4	\$ <u>N/A</u>	\$ <u>N/A</u>	
Year 5	\$N/A	\$N/A	

PROJECTED PERMANENT EMPLOYMENT IMPACT

I. Please provide estimates of total existing permanent jobs to be preserved or retained as a result of the Project:

Year	Existing Jobs (Annual wages and benefits \$40,000 and under)	Existing Jobs (Annual wages and benefits over \$40,000)
Current Year	3	1
Year 1	3	1
Year 2	3	1
Year 3	3	1
Year 4	3	1
Year 5	3	1

II. Please provide estimates of total new permanent jobs to be created at the Project:

Year	New Jobs (Annual wages and benefits \$40,000 and under)	New Jobs (Annual wages and benefits over \$40,000)
Current Year	1	0
Year 1	1	0
Year 2	1	0
Year 3	1	0
Year 4	1	0
Year 5	1	0

III. Please provide estimates of total annual wages and benefits of total permanent construction jobs at the Project:

Year	Total Annual Wages and Benefits	Estimated Additional NYS Income Tax	
Current Year	\$ <u>N/A</u>	\$ <u>N/A</u>	
Year 1	\$ <u>N/A</u>	\$ <u>N/A</u>	
Year 2	\$ <u>N/A</u>	\$ <u>N/A</u>	
Year 3	\$ <u>N/A</u>	\$ <u>N/A</u>	
Year 4	\$ <u>N/A</u>	\$ <u>N/A</u>	

Year 5	\$ <u>N/A</u>	\$ <u>N/A</u>

- IV. Please provide estimates for the following:
 - A. Creation of New Job Skills relating to permanent jobs. Please complete Schedule A.

PROJECTED OPERATING IMPACT

I. Please provide estimates for the impact of Project operating purchases and sales:

Additional Purchases (1st year following project completion)	\$20,962.00
Additional Sales Tax Paid on Additional Purchases	\$1,572.15
Estimated Additional Sales (1st full year following project completion	\$21,5980.86
Estimated Additional Sales Tax to be collected on additional sales (1st full year following project completion)	\$1,619.31

II. Please provide estimates for the impact of Project on existing real property taxes and new payments in lieu of taxes ("Pilot Payments"):

Year	Existing Real Property Taxes	New Pilot Payments	Total
Current Year	19,256	18,994	38,250
Year 1	19,256	20,142	39,398
Year 2	19,256	21,323	40,579
Year 3	19,256	22,541	41,797
Year 4	19,256	23,795	43,051
Year 5	19,256	25,086	44,342
Year 6	19,256	26,417	45,673
Year 7	19,256	27,787	47,043
Year 8	19,256	29,198	48,454
Year 9	19,256	30,652	49,908
Year 10	19,256	32,149	51,405

III. Please provide estimates for the impact of other economic benefits expected to be produced as a result of the Project:

We anticipate the immediate economic benefit as a result of the project will be lower vacancy at Covenant Manor Apartments. It is our belief that our experienced management company will lower the vacancy at Covenant Manor Apartments bringing additional residents and commercial tenants to the property. Additionally, the increased residents will support the economic growth and renaissance of downtown Jamestown.

The long term benefits will be more significant as the purchaser has plans for a substantive rehabilitation of Covenant Manor Apartments. The rehabilitation plan calls for the use of housing credits which will bring federal resources to Jamestown and employment to local workers. The plan includes a construction budget in excess of \$3 million including significant upgrades to the retail space. It is the intent that the rehabilitation will bring new business to the City and encourage economic growth. The planned rehabilitation will not only preserve but enhance Covenant Manor Apartments.

CERTIFICATION

I certify that I have prepared the responses provided in this Questionnaire and that, to the best of my knowledge, such responses are true, correct and complete.

I understand that the foregoing information and attached documentation will be relied upon, and constitute inducement for, the Agency in providing financial assistance to the Project. I certify that I am familiar with the Project and am authorized by the Company to provide the foregoing information, and such information is true and complete to the best of my knowledge. I further agree that I will advise the Agency of any changes in such information, and will answer any further questions regarding the Project prior to the closing.

Date Signed October 20, 2012

Name of Person Completing Project Questionnaire on behalf of the Company.

Name: James Wells

Title: Senior Project Manager Phone Number216.236.410

Signature:

County of Chautauqua Industrial Development Agency

FINANCIAL FEE STRUCTURE

REVOLVING LOAN FUNDS

1% of total loan

CIVIC FACILITIES BONDS

1% of total IDA project cost

INDUSTRIAL REVENUE BONDS

1% of total IDA project cost

TAX LEASES

1% of total IDA project cost

AN APPLICATION FEE OF \$250 IS DUE UPON SUBMISSION OF ALL LOAN APPLICATIONS AN APPLICATION FEE OF \$1,000 IS DUE UPON SUBMISSION OF ALL BOND AND TAX LEASE APPLICATIONS