COUNTY OF CHAUTAUQUA INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION FOR FINANCIAL ASSISTANCE

APPLICATION OF:

Athenex, Inc.

Teresa Bair, Vice President of Corporate Development and Legal Affairs

APPLICANT NAME

Please respond to all questions in this Application for Financial Assistance (the "Application") by, as appropriate:

- filling in blanks;
- checking the applicable term(s);
- attaching additional text (with notation in Application such as "see Schedule H, Item # 1", etc.); or
- writing "N.A.", signifying "not applicable".

All attachments responsive to questions found in this Application should be clearly labeled and attached as Schedule I to the Application. If an estimate is given, enter "EST" after the figure. One signed original and one photocopy of the Application (including all attachments) <u>must</u> be submitted.

The following amounts are payable to the County of Chautauqua Industrial Development Agency (the "Agency") at the time this Application is submitted to the Agency: (i) a \$1,000 non-refundable application fee (the "Application Fee"); and (ii) a \$1,000 expense deposit for the Agency's Transaction/Bond Counsel fees and expenses (the "Counsel Fee Deposit"). The Application Fee will not be credited against any other fees or expenses which are or become payable to the Agency in connection with this Application or the project contemplated herein (the "Project"). In the event that the subject transaction does not close for any reason, the Agency may use all or any part of the Counsel Fee Deposit, to defray the cost of Transaction/Bond Counsel fees and expenses with respect to the Project. In the event that the subject transaction does close, the Counsel Fee Deposit shall be credited against the applicable expenses incurred by the Agency with respect to the Project.

Every signature page comprising part of this Application must be signed by the Applicant or this Application will not be considered complete or accepted for consideration by the Agency.

The Agency's acceptance of this Application for consideration does not constitute a commitment on the part of the Agency to undertake the proposed Project, to grant any financial assistance with respect to the proposed Project or to enter into any negotiations with respect to the proposed Project.

Information provided herein may be subject to disclosure under the New York Freedom of Information Law (New York Public Officers Law § 84 et seq.) ("FOIL"). If the Applicant believes that a portion of the material submitted with this Application is protected from disclosure under FOIL, the Applicant should mark the applicable section(s) or page(s) as "confidential" and state the applicable exception to disclosure under FOIL.

7/6/2017 DATE

PART I. APPLICANT

A.	APPLICANT FOR FINANCIAL ASSISTANCE:
	Name: Athenex, Inc.
	Address: 1001 Main Street Suite 600 Buffalo, NY 14203
	Fax: 716-800-6816
	NY State Dept. of Labor Reg #: 5155645 2 Federal Employer ID #: 43-1985966
	NAICS Code #: 325412
	Website: Athenex.com
	Name of CEO or Authorized Representative Certifying Application: Teresa Bair
	Title of Officer: Vice President of Corporate Development and Legal Affairs
	Phone Number: 716-427-2868 E-Mail: Tbair@athenex.com
B.	BUSINESS TYPE (Check applicable status. Complete blanks as necessary):
	Sole Proprietorship General Partnership Limited Partnership
	Limited Liability Company Privately Held Corporation
	Publicly Held Corporation X Exchange listed on Nasdaq
	Not-for-Profit Corporation
	Income taxed as: Subchapter S Subchapter C Sol(c)(3) Corporation Partnership
	State and Year of Incorporation/Organization: Delaware 2003
	Qualified to do Business in New York: Yes X No N/A

C.	APPLICANT COUNSEL:			
	Firm name:	Harris Beach, PLLC A	Attorneys at Law	
	Address: Primary Contact: Phone: Fax: E-Mail:	Larkin at Exchange 726 Exchange Street, Mr. Robert Murray - I (716) 200-5180 (716) 200-5204 bmurray@HarrisBeac	Partner	lo, NY 14210
D		kholders, members or p rights in Applicant):	artners, if any (i.e.	, owners of 20% or more of
	Name		Percentage	owned
±.	None		ű s	%
	0		:	%
	·		_	%
I.	_	rporation, sister corpora		•
F.	been involved		ited by any prior i	affiliate or related entity or person) ndustrial development financing or ibe:
		YES	NO X	
	Management Co	orporation (FSMC), an affil	liate of New York St	en Athenex Inc. and Fort Schuyler ate. Under the agreement with the design and construction of this
G.	any principal(s any threatened	s) of the Applicant or its litigation that would ha	s related entities in ave a material adv	iliate or related entity or person) or volved in any litigation or aware of erse effect on the Applicant's acipal(s)? If YES, attach details at
		YES	NO	<u>X</u>

Н.	or any principal(s) of the Applicant of with which such entities, persons or p	npany, subsidiary, affiliate or related entitor its related entities, or any other business principal(s) have been connected, ever begotts or receivership proceedings or soughts at Schedule I.	s or concern en involved,
	YES	NO X	
I.	or any principal(s) of the Applicant of or misdemeanor (other than minor traprincipal(s) held positions or owners convicted of a felony or misdemeanor	mpany, subsidiary, affiliate or related entity or its related entities, ever been convicted of affic offenses), or have any such related po- hip interests in any firm or corporation that or (other than minor traffic offenses), or an iminal proceeding or investigation? If YE	of any felony ersons or at has been re any of the
	YES	NO <u>X</u>	
J	or any principal(s) of the Applicant o with which such entities, persons or p there a pending proceeding or investi- or local laws or regulations with respe	npany, subsidiary, affiliate or related entity or its related entities, or any other business principal(s) have been connected, been cite igation with respect to) a civil violation of sect to labor practices, hazardous wastes, e g practices? If YES, attach details at Sched	or concerned for (or is federal, state environmental
	YES	NO X	
К.	any principal(s) of the Applicant or it which such entities, persons or principathe foregoing persons or entities been	any, subsidiary, affiliate or related entity of the related entities, or any other business or ipal(s) have been connected, delinquent or delinquent on any New York State, feder by years? If YES, attach details at Schedule	concern with have any of ral or local
	YES	NO X	

L.			f the board o	f directors and		ding, in the case of corporations, e case of limited liability company,
		Name	<u>Title</u>		Othe	er Business Affiliations
			See A	ttached		
					.,	
	State,		ion of New			ntive positions with New York ner governmental agency? If YES,
		YES	<u> </u>		NO	<u>X</u> , , ,
any a quasi-	gency, a	ny of the foregoing authority, departme mental organization	ent, board, o	employed by a	ny fed thereof	eral, state or local municipality or for any other governmental or
		YES _	-		NO	<u>X</u>
M.	Curre	nt operations at pr	oject location	n (if applicable	e):	
	1.	(a) Location: _		N/A		11-11-1
		(b) Number of E	Employees:	Full-Time:	-	Part-Time:
		(c) Annual Payr	oll, excludin	g benefits:		
						sale, distribution, retail, etc.)
		(e) Size of exists (i.e., acre				i e e e e e e e e e e e e e e e e e e e
		(f) Buildings (nu	umber and so	juare footage o	of each):
		(g) Applicant's	nterest in the	e facility		
		FEE TIT	LE:	LEASE:	ОТН	ER (describe below):

of the area o County outside	cant, or of a proposed Applicant, or any en f the State of New Y y or in the abandonm	l user, occupant or tenant of the appropriate of a proposed user, or York (but outside of Chautaue ent of such a plant or facility lo	t in the removal of a plant or fairle Project, or a relocation of any occupant or tenant of the Project qua County) to a location in cocated in an area of the State of the attached Anti-Raiding Quantimetric properties.	y employee it, from one Chautauqua f New York
	YES	-	NO X	
O.	Has the Applicant co State? If YES, expla		tate or another location within I	New York
	YES	<u>X</u>	NO	
		-	erbend, Olean and Ellicottville) ite as it was best fit for our proj	
P.		If YES, attach name and contact	r 50% of Applicant's annual pu ct information for supplier and	
	YES	· 	NO X	
Q.	Applicant or its relat persons or principal(ed entities, or any other busine	r person) or any principal(s) of ess or concern with which such any contractual or other relation attach details at Schedule I.	entities,
	YES	_	NO X	
R.		's business (e.g., description of abled or processed, services rea		
		bal biopharmaceutical compar on of novel therapies for treatn	•	
S.	ANY RELATED PA	ARTY PROPOSED TO BE A	USER OF THE PROJECT:	
	Name:	N/A	ē	-
	Relationship to Appl	icant:		

Provide the information requested in Questions A through S above with respect to each such party by attachment at Schedule I.

PART II. PROPOSED PROJECT

A.	Types	of Financial Assistance Requested:
	0 0 X 0 X 0	Tax-Exempt Bonds Taxable Bonds Refunding Bonds Sales/Use Tax Exemption Mortgage Recording Tax Exemption Real Property Tax Exemption Other (specify):
B.	Туре	of Proposed Project (check all that apply and provide requested information):
	Χ¤	New Construction of a Facility Square footage: 320,000 Sq Ft
	0	Addition to Existing Facility Square footage of existing facility: N/A Square footage of addition:
	0	Renovation of Existing Facility Square footage of area renovated: N/A Square footage of existing facility:
	Ö	Acquisition of Land/Building Acreage/square footage of land: 33.6 acres Square footage of building:
	Χ□	Acquisition of Furniture/Machinery/Equipment List principal items or categories: Warehouse equipment, QC equipment, Process Equipment and Furniture
	П	Other (specify):
C.	necessa	describe the purpose of the proposed Project, the reasons why the Project is ary to the Applicant and why the Agency's financial assistance is necessary, and the he Project will have on the Applicant's business or operations:

The project in Dunkirk will provide Athenex, Inc. with the opportunity to grow the business and become a world leader in manufacturing and distributing products that support cancer treatment.

Founded in 2003, Athenex, Inc. is a global biopharmaceutical company dedicated to becoming a leader in the discovery, development and commercialization of next generation drugs for the treatment of cancer. Our mission is to improve the lives of cancer patients by creating more effective, safer and tolerable treatments. Support from the local agencies is necessary to allow us to expand our manufacturing operations into Dunkirk that will support the mission of becoming a global leader in bringing innovative cancer treatments to the market and improve health outcomes.

D.	Is there a likelihood that the proposed Project would not be undertaken by the Applicant but for the granting of the financial assistance by the Agency? (If yes, explain; if no, explain why the Agency should grant the financial assistance with respect to the proposed Project)			
	YES NO \underline{X}			
	Consistent with our response to Section E, below, it is unclear if Athenex would not undertake the project but for the granting of the financial assistance. Since early 2015, Athenex and Fort Schuyler Managemen Corporation and the Cuomo Administration have planned for and conceptually developed this project, based on certain assumptions and eligibility for state and local tax incentives, leading up to the submission of this application for financial assistance. As a project that qualifies for IDA financial assistance, Athenex had contemplated that CCIDA financial assistance would be a significant component part of the Project's financing and this consideration was critical in its negotiations with New York State as it contemplated establishing this project within Dunkirk. Please see our response to Part II(E) below, for additional information.			
E.	If the Applicant is unable to arrange Agency financing or other Agency financial assistance for the Project, what will be the impact on the Applicant and the County of Chautauqua? Would the Applicant proceed with the Project without Agency financing or other Agency financial assistance? Describe.			
	If Athenex is unable to arrange Agency financial assistance, it is unclear if Athenex would proceed with the Dunkirk facility as currently proposed. Athenex planned this project in conjunction with Fort Schuyler Management Corporation and the State University of New York Polytechnic Corporation. Planning this project was done with the understanding that it would not be subject to certain taxes, such as those that Athenex has requested abatement from the IDA. If the IDA financial assistance is not granted, the Athenex project will not be able to proceed as planned, as it will inject significant unplanned-for costs. The end-result of a denial of the request would likely be a loss or at least a partial loss for the City of Dunkirk of the economic engine that Athenex and its 450 new high-tech jobs represents. The granting of the requested financial assistance puts Athenex in a good position for current and future success in Dunkirk.			
F.	Location of Project:			
	Street Address: 3799 Lake Shore Drive East Dunkirk, NY 14048			
	Tax Map Section: <u>ID:80.01-1-1.2 80.01-1-3</u> Block: <u>Lot 6 Range 12</u> Lot: <u>6</u>			
	Census Tract Number: 21116			

G.	Present use of the Project site:	vacant land	
		2	

H. (a) What are the current real estate taxes on the Project site? (If amount of current taxes is not available, provide assessed value for each):

General:

\$ current taxes are estimated at \$5,559.40 (combined)

School:

\$ see above

(b) Are tax certiorari proceedings currently pending with respect to the Project real property? If YES, attach details at Schedule I including copies of pleadings, decisions, etc.

YES ___

NO \underline{X}

Describe proposed Project site ownership structure (i.e., Applicant or other entity):							
	FSMC / New York State will own the land and building and will lease the same to Athenex, .Inc pursuant to the agreement.						
used	To what purpose will the building or buildings to be acquired, constructed or renovated be used by the Applicant? (Include description of goods to be sold, products to be manufactured, assembled or processed and services to be rendered.)						
Phar	naceutical Manufacturing and Distribution						
If any space in the Project is to be leased to or occupied by third parties (i.e., parties not related to the Applicant), or is currently leased to or occupied by third parties who will remain as tenants, provide the names and contact information for each such tenant, indictotal square footage of the Project to be leased to each tenant, and describe proposed use each tenant:							
	N/A						
	ride, to the extent available, the information requested, in Part I, Questions A, B, D and						
O, w	ride, to the extent available, the information requested, in Part I, Questions A, B, D and with respect to any party described in the preceding response.						
O, w	ride, to the extent available, the information requested, in Part I, Questions A, B, D and with respect to any party described in the preceding response.						
O, w	ride, to the extent available, the information requested, in Part I, Questions A, B, D and with respect to any party described in the preceding response. N/A s the proposed Project meet zoning/land use requirements at proposed location?						
O, w	ride, to the extent available, the information requested, in Part I, Questions A, B, D and with respect to any party described in the preceding response. N/A sthe proposed Project meet zoning/land use requirements at proposed location? YES X NO						
O, w	ride, to the extent available, the information requested, in Part I, Questions A, B, D and rith respect to any party described in the preceding response. N/A sthe proposed Project meet zoning/land use requirements at proposed location? YES X NO Describe present zoning/land use: 79% M-1 21% R-1						
O, w ————————————————————————————————————	ride, to the extent available, the information requested, in Part I, Questions A, B, D and with respect to any party described in the preceding response. N/A sthe proposed Project meet zoning/land use requirements at proposed location? YES X NO Describe present zoning/land use: 79% M-1 21% R-1 Describe required zoning/land use, if different: M-1 If a change in zoning/land use is required, please provide details/status of any						

N.		plicant, or any related If YES, please provid				hold a lease or license on the lease/license.
		YES	in a	NO	<u>X</u>	
0,	Does the Approject site?		entity or person,	, curte	ntly l	hold fee title to (i.e. own) the
		YES		NO	X	
	If YES, indic	cate:				
	(a)	Date of purchase: _			_	
	(b)	Purchase price: \$			_	
	(c)	Balance of existing	mortgage, if any	/: \$		
	(d)	Name of mortgage	holder:			
	(e)	Special conditions:	V za zastalne za tikon za teneral			dustilla uni pura i series e e est.
	If NO, indica	ate name of present ov	vner of Project si	ite:	F	SMC
$\mathbf{P}_{(\bullet)}$		plicant or any related pite and/or any building			ın opi	tion or a contract to purchase
		YES		NO	<u>X</u>	
	If YES, attac	ch copy of contract or	option at Schedu	ile I ar	nd inc	dicate:
	(a)	Date signed:				
	(b)	Purchase price:	\$			
	(c)	Closing date:	-			
	Is there a rela Applicant (and If YES, desc	nd/or its principals) ar	virtue of comm ad the seller of th	on con le Proj	ntrol ject (a	or ownership between the and/or its principals)?
		YES		NO	X	

Q.	Will customers personally visit the Project site for either of the following economic activities? If YES with respect to either economic activity indicated below, complete the attached Retail Questionnaire (Schedule E).					
	Sales of Goods: YES NO X Sales of Services: YES NO X					
	Describe the social and economic conditions in the community where the Project site is or clocated and the impact of the proposed Project on the community (including impact on ructure, transportation, fire and police and other government-provided services):					
	The area has had multiple plant closings which has resulted in many jobs being lost. Refer to SEOR for all impacts listed such as fire, police and transportation.					
S.	Identify the following Project parties (if applicable):					
	Architect: M+W Engineer: M+W Contractors: TBD					
T.	Will the Project be designed and constructed to comply with Green Building Standards? (if YES, describe the LEED green building rating that will be achieved):					
	YES NO					
	TBD					
U.	Is the proposed Project site located on a Brownfield? (if YES, provide description of contamination and proposed remediation)					
	YES NO $\underline{\mathbf{x}}$					

V	Will the proposed Project produce a unique service or product or provide a service that is not otherwise available in the community in which the proposed Project site is located?				
	YES	NO	X		
W.	Is the proposed Project site currently st Agency or otherwise)? If yes, explain.		ansaction (whe	ther through the	
	YES	, NO	X		
	null material halis and the second second in the second se	—Vernetora Historija (Principalis)		T, J. H	

PART III. CAPITAL COSTS OF THE PROJECT

A. Provide an estimate of cost of all items listed below:

		<u>Item</u>		Cost
	1.	Land and/or Building Acquisition	\$	N/A
	2.	Building Demolition	\$	N/A
	3.	Construction/Reconstruction/Renovation	\$	139,577,335
	4.	Site Work	\$	19,527,401
	5.	Infrastructure Work	\$	see #4 above
	6.	Architectural/Engineering Fees	\$	5,211,087
	7.	Applicant's Legal Fees	\$	114,000
	8.	Financial Fees	\$	N/A
	9.	Other Professional Fees	\$	93,600
	10.	Furniture, Equipment & Machinery	\$	19,282,682
		Acquisition (not included in 3. above)	***	7.
	11.	Other Soft Costs (describe)	\$	24,220,937
	12.	Other (describe)	\$	0
			725	
	1.00	Total	\$	208,027,042
a.		Exempt IDA Bonds:	\$	0
b.		able IDA Bonds:	\$	0
c.		ventional Mortgage Loans:	\$	N/A
d.		or other Governmental Financing:	\$	1- 15 13
			JD .	N/A
	IGEII	_	Φ	N/A
e.		tify:		
e.	Othe	tify: r Public Sources (e.g., grants, tax credits):		N/A 0,000,000
e. f.	Othe Iden	tify: or Public Sources (e.g., grants, tax credits): tify: Grant from New York State ESD		
f.	Othe Iden Othe	tify: r Public Sources (e.g., grants, tax credits):	\$ 20 \$	0,000,000
	Othe Iden Othe Othe	tify: r Public Sources (e.g., grants, tax credits): tify: Grant from New York State ESD r Public Agency Loans: r Private Loans:	\$ 20 \$	0,000,000 N/A N/A
f. g.	Othe Iden Othe Othe Equi	tify: r Public Sources (e.g., grants, tax credits): tify: Grant from New York State ESD r Public Agency Loans:	\$ 20 \$ \$	0,000,000 N/A
f. g.	Othe Iden Othe Othe Equi	tify: or Public Sources (e.g., grants, tax credits): tify: Grant from New York State ESD or Public Agency Loans: or Private Loans: ty Investment:	\$ 20 \$\$ \$\$	0,000,000 N/A N/A
f. g. h.	Othe Iden Othe Othe Equi (exc	tify: or Public Sources (e.g., grants, tax credits): tify: Grant from New York State ESD or Public Agency Loans: or Private Loans: ty Investment: luding equity attributable to grants/tax credits)	\$ 20 \$\$ \$\$	0,000,000 N/A N/A 8,027,042

orders) as of the date of this	s application? If YES, de	including contracts of sale or purchase escribe particulars on a separate sheet.
YES		NO X
Are items of working capital in the proposed uses of the	al, moving expenses, wo bond proceeds (if applic	rk in progress, or stock in trade includable)? If YES, provide details:
YES	NO	NOT APPLICABLE X
V		
OFFICE AND ADDRESS OF THE PARTY		
Will any of the funds to be be used to repay or refinancissue? If YES, provide details	ce an existing mortgage,	gency's issuance of bonds, if applicat outstanding loan or an outstanding bo
be used to repay or refinance	ce an existing mortgage,	gency's issuance of bonds, if applicate outstanding loan or an outstanding bo
be used to repay or refinance issue? If YES, provide deta YES Has the Applicant made any the provision of other third	nortgage, ils: NO y arrangement for the maparty financing (if applied) and provide a copy of	outstanding loan or an outstanding bo

G. Construction Cost Breakdown:

Total Cost of Construction: \$ 178,387,418 (sum of 2-5 and 10 in

Question A above)

Cost for materials: \$ <u>82,645,140</u>

Cost for labor: \$ 95,742,278

Cost for "other": \$ N/A

The Applicant acknowledges that the transaction/bond documents may include a covenant by the Applicant to undertake and document the total amount of capital investment as set forth in this Application.

PART IV. COST/BENEFIT ANALYSIS

A. If the Applicant presently operates in Chautauqua County, provide the current annual payroll. Estimate projected payroll at the Project site in First Year, Second Year and Third Year after completion of the Project:

	Present	First Year	Second Year	Third Year
Full-time:	\$ 0	\$11,835,536	\$19,054,144	\$22,885,808
Part-time:1	0			

List the average salaries or provide ranges of salaries for the following categories of jobs (on a full-time equivalency basis) projected to be retained/created in Chautauqua County as a result of the proposed Project:

Category of Jobs	Average Salary or Range	Average Fringe Benefits or
to be Retained:	of Salary:	Range of Fringe Benefits
Management	N/A	N/A
Professional		
Administrative		
Production		
Supervisor		
Laborer		
Independent		
Contractor ²		
Other		

Category of Jobs	Average Salary or Range	Average Fringe Benefits or
to be Created:	of Salary:	Range of Fringe Benefits
Management	\$109,400	\$39,384
Professional	\$64,000	\$23,040
Administrative		
Production	\$48,400	\$17,424
Supervisor	\$72,000	\$25,920
Laborer		
Independent		
Contractor ³		
Other	- 4.00	

¹ NOTE: The Agency converts part-time jobs into FTE's for evaluation and reporting purposes by dividing the number of part-time jobs by two (2).

² As used in this chart, this category includes employees of independent contractors.

³ As used in this chart, this category includes employees of independent contractors.

The Agency may utilize the foregoing employment projections and the projections set forth in Schedule C, among other things, to determine the financial assistance that will be offered by the Agency to the Applicant. The Applicant acknowledges that the transaction/bond documents may include a covenant by the Applicant to retain the number of jobs, types of occupations and amount of payroll with respect to the Project set forth in this Application.

	YES	NO X
Parameter St.		
	- Company of the Comp	
		imated full time equivalent construction jobs to be cre ect, to the extent any:
		>100
	ny, is the anticipated completion of the Pro	increase in the dollar amount of production, sales or soject?
		\$N/A
What perc	entage of the foregoi	ing amount is subject to New York sales and use tax?
		<u>N/A</u> %
(including	production, sales or	ant's total dollar amount of production, sales or services rendered following completion of the Project economic development region (i.e., Western New York)

Job creation of over 400 employees will directly impact municipal revenues through increased spending which results in sales tax revenue. Additionally, employees will rent or become home owners, thus increasing municipal taxes.

D.	Applicant f	for each year after c		ject and what p	portion will be sourced
90		Amount	% Sourced in Chautauqua C		% Sourced in State
	Year 1	\$ <u>TBD</u>			F
	Year 2	\$ TBD	200000000000000000000000000000000000000		Activities with the second of the second
	Year 3	\$ TBD			
E.	the Project,	including a project		f additional sa	inticipated as a result of les tax revenue generated,
	increased s	pending which resu		ue. Additional	unicipal revenues through lly, employees will rent or
F.	Estimated \	Value of Requested	Financial Assistance	e :	
	(i.e., gross ar	Value of Sales Tax I nount of cost of goods ect to state and local say [8.0%])	and services	\$9,148,	000
	(i.e., principa	Value of Mortgage ' il amount of mortgage ied by [1.25%])		\$N/A	
	Estimated I	Property Tax Benefi	it: *		
	exen	the proposed Project on the proposed Project on the proposed proposed the proposed project of the proj		No	
	Tem	n of PILOT Requested	d: 20 years		
	Exis	ting Property Taxes or	n Land and Building: \$	\$5,559.40 anni	ially
	Estir	Estimate to l	on completed Project: S be confirmed between C hout Agency financial a	CCIDA &Athene	0,000 annually ~ x
	PILOT sched and assessed	lule and indicate the es valuation, make an es	stimated amount of PIL	OT Benefit/Cost of PILOT payme	gency's staff will create a utilizing anticipated tax rates ents among the affected tax

	ribe and estimate any other one Agency) that the Project will cre		pal reve	nues	(not includ	ling fees payable to
	PART V. I	PROJECT SO	CHEDU	ILE		
	plicable, has construction/recor , indicate the percentage of con		ovation	work	on the Pro	ject begun? If
1.	(a) Site clearance	YES	NO	<u>X</u>		0% complete
	(b) Environmental Remediation	YES	NO	X		0% complete
	(c) Foundation	YES	NO	X		0% complete
	(d) Footings	YES	NO	<u>X</u>		0% complete
	(e) Steel	YES	NO	<u>X</u>		0% complete
	(f) Masonry	YES	NO	<u>X</u>		0% complete
	(g) Interior	YES	NO	<u>X</u>		0% complete
	(h) Other (describe below):	YES	NO	<u>X</u>	-	% complete
2.	If NO to all of the above cate construction, reconstruction,					
	Architectural Design Start -Third	i Ouarter 2017; (Construct	ion St	tart - Fourth (Quarter 2017
	ide an estimate of time schedulect is expected to occur:	e to complete	the Proj	ject a	and when th	ne first use of the
Comn	ruction Complete - Third Quarter 201 nissioning/Qualification Complete - F nence Commercial Production (Phase	irst Quarter 2020		<u>)</u>		

PART VI. ENVIRONMENTAL IMPACT

A.	What is the expected environmental impact of the Project? (Complete the attached Environmental Assessment Form (Schedule G)).
	None See SEOR and Negative Declaration
\mathbf{B}_{s}	Is an environmental impact statement required by Article 8 of the N.Y. Environmental Conservation Law (i.e., the New York State Environmental Quality Review Act)?
	YES NO \underline{X}
C.	Please be advised that the Agency may require at the sole cost and expense of the Applicant the preparation and delivery to the Agency of an environmental report in form and scope satisfactory to the Agency, depending on the responses set forth in the Environmental Assessment Form. If an environmental report has been or is being prepared in connection with the Project, please provide a copy.
inform	The Applicant authorizes the Agency to make inquiry of the United States Environmental Protection Agency, the New York State Department of Environmental Conservation or any other appropriate federal, state or local governmental agency or authority as to whether the Project site or any property adjacent to or within the immediate vicinity of the Project site is or has been identified as a site at which hazardous substances are being or have been used, stored, treated, generated, transported, processed, handled, produced, released or disposed of. The Applicant will be required to secure the written consent of the owner of the Project site to such inquiries (if the Applicant is not the owner), upon request of the Agency. JNDERSIGNED HEREBY CERTIFIES, under penalties of perjury, that the answers and lation provided above and in any schedule, exhibit or statement attached hereto are true, te and complete, to the best of the knowledge of the undersigned.
	Name of Athenex. Inc
9	Signature: Name: Teresh Bair Title: Vice President of Corporate Development and Legal Affairs Date: July 6, 2017
	to before me this 6th July, 2017 Rui L. Holquet Notary Public
	STACI L. HOLQUIST Notary Public, State of New York Qualified in Erie County Commission Expires June 30, 20 20

CERTIFICATIONS AND ACKNOWLEDGMENTS OF THE APPLICANT

FIRST:

The Applicant hereby certifies that, if financial assistance is provided by the Agency for the proposed project, no funds of the Agency (i) shall be used in connection with the Project for the purpose of preventing the establishment of an industrial or manufacturing plant or for the purpose of advertising or promotional materials which depict elected or appointed government officials in either print or electronic media, (ii) be given to any group or organization which is attempting to prevent the establishment of an industrial or manufacturing plant within the State

SECOND:

The Applicant hereby certifies that no member, manager, principal, officer or director of the Applicant or any affiliate thereof has any blood, marital or business relationship with any member of the Agency (or any member of the family of any member of the Agency).

THIRD:

The Applicant hereby certifies that neither the Applicant nor any of its affiliates, nor any of their respective partners, members, shareholders or other equity owners (other than equity owners of publicly-traded companies), nor any of their respective employees, officers, directors, or representatives (i) is a person or entity with whom United States persons or entities are restricted from doing business under regulations of the Office of Foreign Asset Control (OFAC) of the Department of the Treasury, including those named on OFAC's Specially Designated and Blocked Persons List, or under any statute, executive order or other governmental action, or (ii) has engaged in any dealings or transactions or is otherwise associated with such persons or entities.

FOURTH:

The Applicant hereby acknowledges that the Agency shall obtain and hereby authorizes the Agency to obtain credit reports and other financial background information and perform other due diligence on the Applicant and/or any other entity or individual related thereto, as the Agency may deem necessary to provide the requested financial assistance.

FIFTH:

The Applicant hereby certifies, under penalty of perjury, that each owner, occupant or operator that would receive financial assistance with respect to the proposed Project is in substantial compliance with applicable federal, state and local tax, worker protection and environmental laws, rules and regulations.

SIXTH:

The Applicant hereby acknowledges that the submission to the Agency of any knowingly false or knowingly misleading information may lead to the immediate termination of any financial assistance and the recapture from the Applicant of an amount equal to all or any part of any tax exemption claimed by reason of the Agency's involvement in the Project.

SEVENTH:

The Applicant hereby certifies that, as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the General Municipal Law, including, but not limited to, the provisions of Section 859-a and Section 862(1) thereof.

Name of

Applicant Athenex, Inc.

By: Marrier Target Bair

Title: Vice President of Corporate Development and Legal Affairs

CERTIFICATION AND AGREEMENT WITH RESPECT TO FEES AND COSTS

Capitalized ferms used but not otherwise defined in this Certification and Agreement shall have the meanings assigned to such terms in the Application.

The undersigned, being duly swom, deposes and says, under penalties of perjury, as follows: that I am the chief executive officer or other representative authorized to bind the Applicant named in the attached application for financial assistance ("Application") and that I hold the office specified below my signature at the end of this Certification and Agreement, that I am authorized and empowered to deliver this Certification and Agreement and the Application for and on behalf of the Applicant, that I am familiar with the contents of said Application (including all schedules, exhibits and attachments thereto), and that said contents are true, accurate and complete to the best of my knowledge and belief.

The grounds of my belief relative to all matters in the Application that are not based upon my own personal knowledge are based upon investigations I have made or have caused to be made concerning the subject matter of this Application, as well as upon information acquired in the course of my duties and from the books and records of the Applicant.

As an authorized representative of the Applicant, I acknowledge and agree on behalf of the Applicant that the Applicant hereby releases the County of Chautauqua Industrial Development Agency, its members, officers, servants, attorneys, agents and employees (collectively, the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend (with counsel selected by the Agency) and hold the Agency harmless from and against any and all liability, damages, causes of actions, losses, costs or expenses incurred by the Agency in connection with: (A) examination and processing of, and action pursuant to or upon, the Application, regardless of whether or not the Application or the financial assistance requested therein are favorably acted upon by the Agency, (B) the acquisition, construction, reconstruction, renovation, installation and/or equipping of the Project by the Agency, and (C) any further action taken by the Agency with respect to the Project; including, without limiting the generality of the foregoing, (i) all reasonable fees and expenses of the Agency's general counsel, bond counsel, economic development consultant, real property tax valuation consultant and other experts and consultants (if deemed necessary or advisable by the Agency), and (ii) all other expenses incurred by the Agency in defending any suits, actions or proceedings that may arise as a result of any of the foregoing. If, for any reason whatsoever, the Applicant fails to conclude or consummate necessary negotiations or fails within a reasonable or specified period of time to take reasonable, proper or requested action or withdraws, abandons, cancels, or neglects the Application or if the Applicant is unable to find buyers willing to purchase the total bond issue required or is unable to secure other third party financing or otherwise fails to conclude the Project, then upon presentation of an invoice by the Agency, its agents, attorneys or assigns, the Applicant shall pay to the Agency, its agents, attorneys or assigns, as the case may be, all reasonable fees and expenses reflected in any such invoice.

As an authorized representative of the Applicant, I acknowledge and agree on behalf of the Applicant that each of the Agency's general counsel, bond counsel, economic development consultant, real property tax valuation consultant and other experts and consultants is an intended third-party beneficiary of this Certification and Agreement, and that each of them may (but shall not be obligated to) enforce the provisions of the immediately preceding paragraph, whether by lawsuit or otherwise, to collect the fees and expenses of such party or person incurred by the Agency (whether or not first paid by the Agency) with respect to the Application.

Upon successful closing of the required bond issue or other form of financing or Agency assistance, the Applicant shall pay to the Agency an administrative fee set by the Agency (which amount is payable at closing) in accordance with the following schedule:

Doc #01-2985453.1

- All Initial Transactions as negotiated with Agency and reflected in the Preliminary Agreement (A) to be executed by and between the Applicant and the Agency.
- Refundings if applicable, the Agency fee shall be determined on a case-by-case basis. (B)
- Assumptions if applicable, the Agency fee shall be determined on a case-by-case basis. (C)
- Modifications if applicable, the Agency fee shall be determined on a case-by-case basis. (D)

The Agency's general counsel fees and expenses are payable, as such fees have accrued, at each closing related to the Project and are based on the work performed in connection with the Project. For this Project, the maximum sum total fee to be charged by the Agency's general counsel for all closings shall not exceed \$40,000.00 (the "Maximum Counsel Fee").

The Agency's bond counsel's fees, general counsel fee and the administrative fees may be considered as a cost of the Project and included as part of any resultant financing, subject to compliance with applicable law.

Upon the termination of the financing of the Project, Applicant agrees to pay all costs in connection with any conveyance by the Agency to the Applicant of the Agency's interest in the Project and the termination of all related Project documents, including the fees and expenses of the Agency's general counsel (subject to the Maximum Counsel Fee limitation), and all applicable recording, filing of other related fees, taxes and charges.

Name Teresa Bair
Title: NP Legal Affairs

Subscribed and affirmed to me this 5th day of October, 2017

Stali L. Holg Notary Public

salified in Erie County Commission Expires June 30, 2020

TABLE OF SCHEDULES:

Schedule	<u>Title</u>	Complete as Indicated Below
Α.	Tax-Exempt Bond Manufacturing Questionnaire	If Applicant checked "YES" in Part I, Question F of Application, if applicable
В.	New York State Financial and Employment Requirements for Industrial Development Agencies	All applicants
C.	Guidelines for Access to Employment Opportunities	All applicants
D.	Anti-Raiding Questionnaire	If Applicant checked "YES" in Part I, Question N of Application
E.	Retail Questionnaire	If Applicant checked "YES" in Part II, Question Q of Application
F.	Applicant's Financial Attachments, consisting of:	All applicants
	Applicant's financial statements for the in Applicant's annual reports).	e last two fiscal years (unless included
15 55	2. Applicant's annual reports (or Form 10	-K's) for the two most recent fiscal years.
	3. Applicant's quarterly reports (Form 10 most recent Annual Report, if any.	-Q's) and current reports (Form 8-K's) since the
	any anticipated Guarantor of the propos	ation described above in items F1, F2, and F3 of ed transaction, if different than the Applicant, nt of any anticipated Guarantor that is a natural
G.	Environmental Assessment Form	All applicants
Н.	Form NYS-45-MN	All applicants
I.	Other Attachments	As required

TAX-EXEMPT BOND MANUFACTURING QUESTIONNAIRE

(To be completed by the Applicant if the Applicant checked "YES" in Part I, Question F of the Application for Financial Assistance, if applicable).

ssary.	Please complete	the following questions for each f	acility to be financed. Use additional pages	
1.	Describe the production process which occurs at the facility to be financed.			
		Not Applicab	le	
	*			
2.	line, employee liparking, research	unchroom, offices, restrooms, stor h, sales, etc.) and location in relation	pressed in square footage) (e.g., production age, warehouse, loading dock, repair shop, on to production (e.g., same building, adjacrints of the facility to be financed.	
FUN	CTION	LOCATION	SO. FOOTAGE	
		N/A		
	ASING YEAR			
		TOTAL		
3.		and location in relation to produc	r function (e.g., executive offices, payroll, tion (e.g., same building, adjacent land or	
FUN	CTION	LOCATION	SO. FOOTAGE	
-		N/A	-0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -	
	100			
-	1985	-	N 100 100 100 100 100 100 100 100 100 10	
		*		

29

TOTAL

4.	Of the space allocated to storage of the areas devoted to storage	rage or warehousing above, identify the square footage and location ge of the following:
	SO. FOOTAGE	LOCATION
	Raw Materials used for production of manufactured goods	N/A
	Finished product storage	A CONTRACTOR OF THE CONTRACTOR
	Component parts of goods manufactured at the facility	
	Purchased component parts	
	Other (specify)	
	то	TAL
5.	List raw materials used at the	e facility to be financed in the processing of the finished product(s). N/A
6.	List finished product(s) which	h are produced at the facility to be financed.
	IGNED HEREBY CERTIFIES hed hereto are true and correct.	that the answers and information provided above and in any
	App	e: Vice President of Corporate Development and Legal Affairs

NEW YORK STATE FINANCIAL AND EMPLOYMENT REPORTING REQUIREMENTS FOR INDUSTRIAL DEVELOPMENT AGENCIES

A. Pursuant to applicable law, the Agency requires the completion of an Initial Employment Plan (see Schedule C) and a year-end employment plan status report, both of which shall be filed by the County of Chautauqua Industrial Development Agency (the "Agency") with the New York State Department of Economic Development. The Project documents will require the Applicant to provide such report to the Agency on or before March 1 of the succeeding year, together with such employment verification information as the Agency may require.

Except as otherwise provided by collective bargaining agreements, the Applicant agrees to list any new employment opportunities with the New York Department of Labor Community Services Division and the administrative entity of the service delivery area created by the Federal Job Training Partnership Act (P.L. 97-300), or any successor statute thereto (the "JTPA Entities"). In addition, except as otherwise provided by collective bargaining agreements, the Applicant, where practicable, will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for such new employment opportunities.

- B. The Applicant will be required to file annually a statement with the New York State Department of Taxation and Finance and the Agency of the value of all sales or use tax exemptions claimed in connection with the Project by reason of the involvement of the Agency.
- C. The following information must be provided for all bonds issued, outstanding or retired during the year:

Name, address and owner of the project; total amount of tax exemptions granted (broken out by state and local sales tax, property taxes, and mortgage recording tax); payments in lieu of taxes made; total real estate taxes on the Project prior to exemption; number of jobs created and retained, and other economic benefits realized.

Date of issue; interest rate at end of year; bonds outstanding at beginning of year; bonds issued during year; principal payments made during year; bonds outstanding at end of year; federal tax status; and maturity date(s).

Failure to provide any of the aforesaid information will be constitute a DEFAULT under the Project documents to be entered into by the Agency and the Applicant in connection with the proposed Project.

Please sign below to indicate that the Applicant has read and understood the above and agrees to provide the described information on a timely basis.

Name o	${f f}$
Applica	nt: Athenex, Inc
Signatu	re: Trumau
Name:	Teresa Bair
Title:	Vice President of Corporate Development and Legal Affairs
Date:	July 6, 2017

GUIDELINES FOR ACCESS TO EMPLOYMENT OPPORTUNITIES

INITIAL EMPLOYMENT PLAN

Prior to the expenditure of bond proceeds or the granting of other financial assistance, the Applicant shall complete the following initial employment plan:

Applicant Name:	Atl					
Address:	1001 Main	_				
Type of Business:	Pharmaceuticals					
Contact Person:	Те	resa Bair	<u>Te</u>	l. 716-427-	2868	
Please complete the following proposed Project following			ed full-time e	quivalent en	nployment plan for the	
	Estimated Number of Estimate of Number Full Time Equivalent Residents of the Jobs After Completion of the Project; 4 would fill such job by the third year					
Current and Planned Occupations	Present Jobs Per Occupation	1 year	2 years	3 years		
Management	0	3	4	5	_4	
Professional	0	52	69	83	66	
Administrative	0	0	0	0	_0	
Production	0	76	<u>152</u>	182	163	
Supervisor	0	19	<u>25</u>	30	24	
Laborer	0	0	0	0	0	
Independent Contractor	0	0	0	0	0	
Other (describe)	0	0	0	0	_0	

⁴ NOTE: Convert part-time jobs into FTE's for evaluation and reporting purposes by dividing the number of part-time jobs by two (2).

Please indicate the number of temporary construction jobs anticipated to be created in connection with the acquisition, construction and/or renovation of the Project: >100 Please indicate the estimated hiring dates for the new jobs shown above and any special recruitment or training that will be required: Recruitment will begin in Third Quarter 2017 for supervisor positions in Quality and Production Are the Applicant's employees currently covered by a collective bargaining agreement? NO \underline{X} YES ____ IF YES, Union Name and Local:__ Please note that the Agency may utilize the foregoing employment projections, among other things, to determine the financial assistance that will be offered by the Agency to the Applicant. The Applicant acknowledges that the transaction/bond documents may include a covenant by the Applicant to retain the above number of jobs, types of occupations and amount of payroll with respect to the proposed project. Attached hereto as Schedule H is a true, correct and complete copy of the Applicant's most recent Quarterly Combined Withholding, Wage Reporting, and Unemployment Insurance Return (Form NYS-45-MN). Upon request of the Agency, the Applicant shall provide such other or additional information or documentation as the Agency may require with respect to the Applicant's current employment levels in the State of New York. The UNDERSIGNED HEREBY CERTIFIES that the answers and information provided above and in any statement attached hereto are true, correct and complete. Name of Applicant: Signature: Name: Teresa Bair Title: Vice President of Corporate Development and Legal Affairs July 6, 2017 Date:

ANTI-RAIDING QUESTIONNAIRE

(To be completed by Applicant if Applicant checked "YES" in Part I, Question N of the Application for Financial Assistance)

A.	Will the completion of the Project result in the removal of a plant or facility of the Applicant, or of a proposed user, occupant or tenant of the Project, or a relocation of any employee of the Applicant or of a proposed user, occupant or tenant of the Project, from an area in New York State (but outside of Chautauqua County) to an area within Chautauqua County?						
	YES	NO X					
If the	answer to Question A is YES, please provide the follo	wing information:					
Addre	ess of the to-be-removed plant or facility or the plants	or facilities from which employees are relocated:_	_				
	N/A	78-2-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	_				
	s of all current users, occupants or tenants of the to-be	was a second of the second of					
В.	Will the completion of the Project result in the facilities of the Applicant, or of a proposed upon an area of the State of New York other than in	ser, occupant or tenant of the Project, locate	ed in				
	YES	NO X					
If the	answer to Question B is YES, please provide the follo	wing information:					
Addre	sses of the to-be-abandoned plants or facilities:		-				
Name	s of all current occupants of the to-be-abandoned plan	NI/A	_				

Has the Applicant contacted the local industrial development agency at which its current plants or facilities in New York State are located with respect to the Applicant's intention to move or abandon such plants or facilities?						
YES		10 X				
nswer to Question C is YES, pleas	se provide details in a separa	te attachment.				
E ANSWER TO EITHER QUEST	ION A OR B IS "YES", AN	SWER QUESTIC	ONS D AND E.			
YES	Not Applicable	N	10			
YES	Not Applicable	N	10			
ANSWER TO EITHER QUEST ATE ATTACHMENT.	ION D OR E IS "YES", PLI	EASE PROVIDE	DETAILS IN A			
			al Municipal Law will not			
NOTE: If the proposed Project involves the removal or abandonment of a plant or facility of the Applicant, or a proposed user, occupant or tenant of the Project, within the State of New York, notification will be made by the Agency to the chief executive officer(s) of the municipality or municipalities in which such plant or facility was located.						
THE UNDERSIGNED HEREBY CERTIFIES that the answers and information provided above and in any statement attached hereto are true, correct and complete.						
	Signature: Name: Title: Vice President of	ud Ala eresa Bair Corporate Develo	opment and Legal Affairs			
	plants or facilities in New Y move or abandon such plant YES Inswer to Question C is YES, plead E ANSWER TO EITHER QUEST Is the Project reasonably need of a proposed user, occupant YES Is the Project reasonably need occupant or tenant of the Project of the State of New York? YES E ANSWER TO EITHER QUEST ATE ATTACHMENT. Ingly, the Applicant certifies that atted if financial assistance is provided user, occupant or tenant of the left of the chief executive officer(s) of	plants or facilities in New York State are located with move or abandon such plants or facilities? YES	plants or facilities in New York State are located with respect to the move or abandon such plants or facilities? YES			

RETAIL QUESTIONNAIRE

(To be completed by Applicant if Applicant checked either "YES" in Part II, Question Q of the Application for Financial Assistance)

A.	Will any portion of the Project (including that portion of the cost to be financed from equity or sources other than Agency financing) consist of facilities or property that are or will be primarily used in making retail sales to customers who personally visit the Project?							
		YES	Not Applicable	NO				
Law of	the State	of New York (the "Tax L	aw") primarily engaged in the ret	stered vendor under Article 28 of Tax ail sale of tangible personal property te to customers who personally visit				
B.	the cost	to be financed from equit		the Project (including that portion of nancing) will be expended on such or services to customers who				
			<u>N/A</u> %	Э.				
C.		nswer to Question A is YE whether any of the follow	ES, and the amount entered for Quiving apply to the Project:	estion B is greater than 33.33%,				
	Is the Project likely to attract a significant number of visitors from outside the economic development region (i.e., Western New York) in which the Project is or will be located?							
		YES	Not Applicable	NO				
	2.	but for the Project, be rea	sonably accessible to the resident located, because of a lack of reas	e goods or services which would not, s of the city, town or village within onably accessible retail trade facilities				
		YES	Not applicable	NO				
	3.	pursuant to Article 18-B area (or census tract or bl recent census data, has (i at least 20% of the house	lock numbering area contiguous to a poverty rate of at least 20% fo	(b) a census tract or block numbering nereto) which, according to the most r the year in which the data relates, or and (ii) an unemployment rate of at				
		YES	Not Applicable	le NO				

If the answer to any of the subdivisions 1 through 3 of Question C is YES, attach details.

D.	If the answer to any of the subdivisions 2 through 3 of Question C is YES, will the Project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in the State of New York? If YES, attach details.				
	YES	Not A	applicable	NO	
E.	State percentage of the Applican	t's annual gross	revenues comprised of eacl	n of the following:	
	Retail Sales:%	Not A	applicable	Services:%	
F.	State percentage of Project premi	ises utilized for s	same:		
	Retail Sales:%	Not A	applicable	Services:%	
	IDERSIGNED HEREBY CERTII nt attached hereto are true, correct		wers and information prov	ided above and in any	
		Name of Applicant:	Athenex, Inc.		
		Signature: Name:	Teresa Bair		
		Title: Vice I	resident of Corporate Dev	elopment and Legal Affairs	

Schedule F

APPLICANT'S FINANCIAL ATTACHMENTS

See attached

Schedule G

ENVIRONMENTAL ASSESSMENT FORM

See Negative Declaration

FORM NYS-45-MN

Attach most recent quarterly filing of Form NYS-45-MN, as well as the most recent fourth quarter filing. Please remove the employee social security numbers and note which employees are part-time.

There are currently no employees hired for this project at this time. Therefore, this is considered non-applicable

Schedule I

OTHER ATTACHMENT

See attached Board of Directors

Exhibit A

Upon acceptance of the Application by the Agency and completion of the Cost/Benefit Analysis, the Agency will attach the proposed PILOT Schedule hereto, together with an estimate of the net tax benefit/cost of the proposed PILOT Schedule.

Schedule A Athenex PILOT

7/5/2017

Project Cost	Year	Taxes	PILOT	
Cost	\$208,027,042	1	3,980,000	0
	. , ,	2	3,980,000	0
Building cost	\$139,577,335	3	3,980,000	0
J		4	3,980,000	0
Building assessment		5	3,980,000	0
Estimated	\$100,000,000	6	3,980,000	0
		7	3,980,000	0
Property Tax		8	3,980,000	0
Normal	\$79,600,000	9	3,980,000	0
PILOT	\$0	10	3,980,000	0
Savings	\$79,600,000	11	3,980,000	0
		12	3,980,000	0
		13	3,980,000	0
		14	3,980,000	0
		15	3,980,000	0
		16	3,980,000	0
		17	3,980,000	0
		18	3,980,000	0
		19	3,980,000	0
		20		0
This calculation is bas		79,600,000	0	

				4)
	iii.			
				*